



EU GLOBAL ACTION  
ON SPACE



# Application Form for entities established outside the European Union





Welcome to the EU Global Action on Space Open Call! Please provide us with as detailed information as possible to increase your chances for a successful participation in the EU Global Action on Space Business Coaching Service! You can save your application at any time, edit it, and complete it later.

The assessment of your application will only take place after the following cut-off dates:

- First cut-off date: 28.02.2022 – 11:59 AM CET
- Second cut-off date: 31.05.2022 – 11:59 AM CEST
- Third cut-off date: 31.08.2022 – 11:59 AM CEST
- Fourth cut-off date: 31.11.2022– 11:59 AM CET
- Fifth cut-off date: 28.02.2023 – 11:59 AM CET
- Sixth cut-off date: 31.05.2023 – 11:59 AM CEST
- Seventh cut-off date: 31.08.2023 – 11:59 AM CEST
- Eighth cut-off date: 30.11.2023 – 11:59 AM CET

Your application will be considered for business matchmaking and coaching only when it is 100% complete. Fields marked with an asterisk (\*) are mandatory. In case you encounter any problems or have questions, don't hesitate to get in touch with us via [businesscoaching@eu-global-space.eu](mailto:businesscoaching@eu-global-space.eu).

## 1 Registration page

- 1.1 Contact persons' First Name\*
- 1.2 Contact persons' Last Name\*
- 1.3 Country of your company's legal registration\*
- 1.4 Contact persons' Email\*
- 1.5 Box "I accept the Privacy Policy"\*
- 1.6 Box "I accept the Terms of Participation"\*
- 1.7 Choose a password\*
- 1.8 Confirm your password\*

## 2 Contact person's details

- 2.1 Your position in the company\*
- 2.2 Your phone number\*
- 2.3 How did you find out about the EU Global Action on Space? \* (multiple choice)
  - Social Media
  - EU Global Action on Space webpage
  - Online news source
  - Other (Please specify) \_\_\_\_\_



### 3 Company's details

3.1 Company's Name\*

3.2 Legal address: \*

- Street
- Postal code
- City
- Country

3.3 Mailing address: \* (option to tick a box "the same as legal address")

- Street
- Postal code
- City
- Country

3.4 Business organisation form\* (single choice)

- Privately owned company
- Publicly owned company
- Non-profit organisation
- Public institution (university, research centre, governmental agency, etc.)
- Other (please specify) \_\_\_\_\_

3.5 Company's Webpage\*

3.6 Company's registration number\*

3.7 The year your company was founded \*

3.8 Number of employees\*

3.9 Turnover\*

In 2018

In 2019

In 2020

3.10 Net profit\*

In 2018

In 2019

In 2020



3.11 Total balance\*

In 2018

In 2019

In 2020

3.12 Is your company a: \* (multiple choice)

- Manufacturer
- Service Provider
- Software Developer
- Other (please specify) \_\_\_\_\_

3.13 Which market segment your organisation is active in? \* (multiple choice)

- Agriculture & Food
- Automotive
- Aviation
- Biodiversity & Environmental Protection
- Climate & Energy
- Culture & Entertainment
- Disaster Management
- Education
- Finance
- Fishery
- Forestry
- Information & Communication
- Infrastructure
- Insurance
- Materials and Mining
- Media
- Medtech
- Oil & Gas
- Other Manufacturing
- Pharmaceutical
- Public Service
- Renewable Energy
- Safety & Security
- Semiconductors & Electronics
- Space:
  - Earth Observation
    - > upstream
    - > mid-stream
    - > downstream
  - GNSS (Navigation)
    - > upstream
    - > mid-stream
    - > downstream
- Sport
- Territorial Management & Urban Planning
- Tourism & Leisure, Cultural Heritage
- Trade & Retail
- Transport & Mobility
- Water Management & Marine Sciences



3.14 Is your company subject to any [restrictive measures](#)? \* (single choice)

- Yes
- No

3.15 What are the main languages used in your company? \* (multiple choice)

- English
- French
- Spanish
- German
- Italian
- Local language (please specify) \_\_\_\_\_

3.16 Please write here a short motivation statement on why your company should be considered for this Business Coaching Service. \* (free text, limit 500 characters)

#### 4 Description of activity

4.1 Please briefly describe products or/ and services your organisation is offering. \* (free text, limit 1000 characters)

4.2 Can your products/ services benefit from space-related technology/data/services/infrastructure? \* (single choice)

- Unkown relation to space-related technology/data/services/infrastructure
- Anticipated relation to space-related technology/data/services/infrastructure
- Planned solution based on space-related technology/data/services/infrastructure
- One implemented solution based on space-related technology/data/services/infrastructure
- Experienced with space-related technology/data/services/infrastructure

4.3 Please describe the challenges your organisation is facing and how they can be solved with space-related technology/data/services/infrastructure. \* (free text, limit 1000 characters)

#### 5 General questions

5.1 What kind of international experience does your company have? Please, choose the most relevant option. \* (single choice)

- Business partners on domestic market only
- Business partners abroad but on the same continent
- Intercontinental, not yet global, own at least one legal entity e.g. sales subsidiary abroad
- Global business, own foreign legal entities e.g. production facilities

5.2 Have you had business cooperation with companies from a country that belongs to the European Union?

- Yes
- No



- 5.3 At which life stage is your company now? \* (single choice)
- < 2 years
  - 3-5 years
  - 6-9 years
  - > 10 years
- 5.4 Do you have capabilities for international collaboration? \* (single choice)
- No employees with international experience/responsibility
  - Employees with project-based international experience/responsibility
  - Dedicated person for internationalization
  - A dedicated department for international business development
- 5.5 Do you have budget allocated for international collaboration? \* (single choice)
- No budget for internationalization
  - Planned funding for internationalization
  - Dedicated budget for internationalization
  - Yearly budget for internationalization in place
- 5.6 What is the current stage of your company's internationalisation at this moment? \* (single choice)
- No intention prior to the Business Coaching Service
  - Planned intention for a foreign market entry
  - Implementation of expansion on international markets
  - 1-2 established international cooperations
  - Established multi-national market presence
- 5.7 How experienced is your company in building and maintaining international partnerships? \* (single choice)
- Only collaboration with domestic partners
  - First collaboration with 1-2 international partners
  - Doing business with 3-5 international partners / planned partner management
  - Doing business with 5-10 international partners / established partner management
  - Multiple international partners / established partner management
- 5.8 How long does your company have international experience? \* (single choice)
- None
  - 2 years
  - 2-5 years
  - 5-10 years
  - More than 10 years
- 5.9 How well do you know your domestic market? \* (single choice)
- Superficial market data available, superficial understanding of market needs
  - Understand market requirements, regulations and detailed market needs
  - Market studies and market needs available
  - Market research institutions, proven market demand and needs available
- 5.10 Please indicate your experience in tax / legal area: \* (single choice)
- Domestic experience
  - Superficial information about international law
  - Aware of tax / legal requirements and regulations
  - Established processes for international tax / legal proceedings
  - Optimized processes for international tax / legal proceedings