



## Doing business in the Indo-Pacific: Opening up new opportunities based on EU Space capabilities

Date: **1 December 2022**

Location: **Online**

Language: **English**

**1 December, from 14:30 – 15:15 (GMT+7), 08:30 – 9:15 (CET)**

### Doing business in the Indo-Pacific: Introductory session

Timing	Session	Speakers
14:30 - 14:35 (GMT+7)	<b>Opening remarks</b>	<b>Michal Reinöhl</b> , Ministerial Counsellor, Czech Ministry of Transport
08:30 - 08:35 (CET)		
14:35 - 14:45 (GMT+7)	<b>Session 1: The EU Space Programme and the EU Global Action on Space</b>	<b>Luis Cuervo Spottorno</b> , Policy Officer - International Relations, Unit B3 "International Relations and Communication", Directorate General for Defence Industry and Space (DG DEFIS), European Commission
08:35 - 08:45 (CET)		
14:45 - 14:55 (GMT+7)	<b>Session 2: EUSPA EO and GNSS Market report: A useful source of space downstream market data</b>	<b>Martin Sunkevic</b> , Market Development Officer, European Union Agency for the Space Programme (EUSPA)
08:45 - 08:55 (CET)		
14:55 - 15:10 (GMT+7)	<b>Session 3: International cooperation with EU and non-EU space companies and organisations</b>	<b>Tamara Naydenova</b> , Senior Business Coach, EU Global Action on Space
08:55 - 09:10 (CET)		





15:10 - 15:15 *Questions & Answers*  
(GMT+7)

09:10 - 09:15  
(CET)

15:15 – 15:30 **Coffee break**  
(GMT+7)

09:15 – 09:30  
(CET)

## 1 December from 15:30 – 16:45 (GMT+7), 09:30 – 10:45 (CET)

### Doing business in the Indo-Pacific: Urban planning and monitoring and Infrastructure

Timing	Session	Speakers
15:30 - 15:40 (GMT+7)	<b>Session 1: Business cooperation opportunities in urban planning and monitoring and infrastructure sector</b>	<b>Business Coach</b> , EU Global Action on Space
09:30 - 09:40 (CET)		
15:40 - 15:45 (GMT+7)	<i>Questions &amp; Answers</i>	
09:40 - 09:45 (CET)		
15:45 - 16:15 (GMT+7)	<b>Session 2: The EU downstream sector meets Indo-Pacific partners</b>	<b>Selected EU space companies</b>
09:45 - 10:15 (CET)	Participants will discover space-based solutions developed by EU companies for urban planning, monitoring, and infrastructure.	<ul style="list-style-type: none"> <li>• Frank Moreno Garcia, <b>Instituto Internacional de Intraemprendimiento e innovación</b></li> <li>• Marek Kozarik, <b>GEODETICCA VISION</b></li> <li>• Valentin Stavrev, <b>Visign Ltd</b></li> <li>• Ana Cristina Galhego Rosa, <b>DIPTERON UG</b></li> <li>• Gaetano Volpe, <b>LATITUDO40</b></li> <li>• Ricardo Cabral, <b>Spotlite</b></li> <li>• Candela Sancho, <b>Detektia</b></li> </ul>





16:15 - 16:40 (GMT+7)	<b>Session 3: Matchmaking and Networking</b>	<b>Selected EU companies and participants</b>
10:15 - 10:40 (CET)	Participants will network and exchange views on space-based solutions through break-out rooms.	
16:40 - 16:45 (GMT+7)	<b>Closing remarks</b>	
10:40 - 10:45 (CET)		
16:45 - 17:00 (GMT+7)	<b>Coffee break</b>	
10:45 - 11:00 (CET)		

**1 December from 15:30 – 16:45 (GMT+7), 09:30 – 10:45 (CET)**

**Doing business in the Indo-Pacific: Smart farming**

Timing	Session	Speakers
15:30 - 15:40 (GMT+7)	<b>Session 1: Business cooperation opportunities for smart farming applications</b>	<b>Business Coach, EU Global Action on Space</b>
09:30 - 09:40 (CET)		
15:40 - 15:45 (GMT+7)	<i>Questions &amp; Answers</i>	
09:40 - 09:45 (CET)		





15:45 - 16:15 (GMT+7) **Session 2: The EU downstream sector meets Indo-Pacific partners**

09:45 - 10:15 (CET) Participants will discover space-based solutions developed by EU companies for agriculture.

- Selected EU space companies**
- Erin Csőke, **World from Space**
  - Stefan Scherer, **Geocledian GmbH**
  - Sonu Khanal, **FutureWater**
  - Romain Fau, **Kanop**

16:15 - 16:40 (GMT+7) **Session 3: Matchmaking and Networking**

10:15 - 10:40 (CET) Participants will network and exchange views on space-based solutions through break-out rooms.

**Selected EU companies and participants**

16:40 - 16:45 (GMT+7) **Closing remarks**

10:40 - 10:45 (CET)

16:45 – 17:00 (GMT+7) **Coffee break**

10:45 – 11:00 (CET)

## 1 December from 17:00 – 18:15 (GMT+7), 11:00 – 12:15 (CET)

### Doing business in the Indo-Pacific: Water management and Ecosystems

Timing	Session	Speakers
17:00 - 17:10 (GMT+7)	<b>Session 1: Business cooperation opportunities in water management and ecosystems applications</b>	<b>Business Coach</b> , EU Global Action on Space
11:00 - 11:10 (CET)		
17:10 - 17:15 (GMT+7)	<i>Questions &amp; Answers</i>	





11:10 - 11:15  
(CET)

17:15 - 17:45  
(GMT+7)

**Session 2: The EU downstream sector meets Indo-Pacific partners**

11:15 - 11:45  
(CET)

Participants will discover space-based solutions developed by EU companies for water management and ecosystems.

**Selected EU space companies**

- Gonzalo López-Casanueva0, **Satlantis**
- Oscar Bergasa, **elittoral SLNE**
- Thierry Ducellier, **SINAY SAS**
- Cláudio Sousa, **LS Engenharia Geográfica**
- Carlos Domenech, **GMV**

17:45 - 18:10  
(GMT+7)

**Session 3: Matchmaking and Networking**

11:45 - 12:10  
(CET)

Participants will network and exchange views on space-based solutions through break-out rooms.

**Selected EU companies and participants**

18:10 - 18:15  
(GMT+7)

**Closing remarks**

12:10 - 12:15  
(CET)

**1 December from 17:00 – 18:15 (GMT+7), 11:00 – 12:15 (CET)**

**Doing business in the Indo-Pacific: Emergency management and Humanitarian Aid**

**Timing**

**Session**

**Speakers**

17:00 - 17:10  
(GMT+7)

**Session 1: Cooperation opportunities in emergency management and humanitarian aid**

**Business Coach, EU Global Action on Space**

11:00 - 11:10  
(CET)

17:10 - 17:15  
(GMT+7)

*Questions & Answers*

11:10 - 11:15  
(CET)





17:15 - 17:45  
(GMT+7)

**Session 2: The EU downstream sector meets Indo-Pacific partners**

11:15 - 11:45  
(CET)

Participants will discover space-based solutions developed by EU companies for emergency management and humanitarian aid.

**Selected EU space companies**

- Pia Feurstein, **OroraTech GmbH**
- Nicolas Hussherr, **DIGINOVE**
- Csaba Singer, **Hybrid-Airplane Technologies GmbH**
- Albert David Lewandowski, **Magellanic Space**
- Markus Rauhut, **EDDA - Efficient Humanitarian Aid through Intelligent Image Analysis**

17:45 - 18:10  
(GMT+7)

**Session 3: Matchmaking and Networking**

11:45 - 12:10  
(CET)

Participants will network and exchange views on space-based solutions through break-out rooms.

**Selected EU companies and participants**

18:10 - 18:15  
(GMT+7)

**Closing remarks**

12:10 - 12:15  
(CET)

