



Doing business in the Indo-Pacific: Opening up new opportunities based on EU Space capabilities

Date: **1 December 2022**

Location: **Online**

Language: **English**

1 December, from 14:30 – 15:15 (GMT+7), 08:30 – 9:15 (CET)

Doing business in the Indo-Pacific: Introductory session

Timing	Session	Speakers
14:30 - 14:35 (GMT+7)	Opening remarks	Michal Reinöhl , Czech Ministry of Transport
08:30 - 08:35 (CET)		
14:35 - 14:45 (GMT+7)	Session 1: The EU Space Programme and the EU Global Action on Space	Luis Cuervo Spottorno , Policy Officer - International Relations, Unit B3 "International Relations and Communication", Directorate General for Defence Industry and Space (DG DEFIS), European Commission
08:35 - 08:45 (CET)		
14:45 - 14:55 (GMT+7)	Session 2: EUSPA EO and GNSS Market report: A useful source of space downstream market data	Martin Sunkevic , Market Development Officer, European Union Agency for the Space Programme (EUSPA)
08:45 - 08:55 (CET)		
14:55 - 15:10 (GMT+7)	Session 3: International cooperation with EU and non-EU space companies and organisations	Tamara Naydenova , Senior Business Coach, EU Global Action on Space
08:55 - 09:10 (CET)		





15:10 - 15:15 *Questions & Answers*
(GMT+7)

09:10 - 09:15
(CET)

15:15 – 15:30 **Coffee break**
(GMT+7)

09:15 – 09:30
(CET)

1 December from 15:30 – 16:45 (GMT+7), 09:30 – 10:45 (CET)

Doing business in the Indo-Pacific: Urban planning and monitoring and Infrastructure

Timing	Session	Speakers
15:30 - 15:40 (GMT+7)	Session 1: Business cooperation opportunities in urban planning and monitoring and infrastructure sector	Business Coach , EU Global Action on Space
09:30 - 09:40 (CET)		
15:40 - 15:45 (GMT+7)	<i>Questions & Answers</i>	
09:40 - 09:45 (CET)		
15:45 - 16:15 (GMT+7)	Session 2: The EU downstream sector meets Indo-Pacific partners	Selected EU space companies
09:45 - 10:15 (CET)	Participants will discover space-based solutions developed by EU companies for urban planning, monitoring, and infrastructure.	<ul style="list-style-type: none"> • Frank Moreno Garcia, Instituto Internacional de Intraemprendimiento e innovación • Marek Kozarik, GEODETICCA VISION • Valentin Stavrev, Visign Ltd • Ana Cristina Galhego Rosa, DIPTERON UG • Gaetano Volpe, LATITUDO40 (tbc) • Martino Correia, Spotlite (tbc) • Candela Sancho, Detektia (tbc)





16:15 - 16:40 (GMT+7)	Session 3: Matchmaking and Networking	Selected EU companies and participants
10:15 - 10:40 (CET)	Participants will network and exchange views on space-based solutions through break-out rooms.	
16:40 - 16:45 (GMT+7)	Closing remarks	
10:40 - 10:45 (CET)		
16:45 - 17:00 (GMT+7)	Coffee break	
10:45 - 11:00 (CET)		

1 December from 15:30 – 16:45 (GMT+7), 09:30 – 10:45 (CET)

Doing business in the Indo-Pacific: Smart farming

Timing	Session	Speakers
15:30 - 15:40 (GMT+7)	Session 1: Business cooperation opportunities for smart farming applications	Business Coach, EU Global Action on Space
09:30 - 09:40 (CET)		
15:40 - 15:45 (GMT+7)	<i>Questions & Answers</i>	
09:40 - 09:45 (CET)		





15:45 - 16:15 (GMT+7) **Session 2: The EU downstream sector meets Indo-Pacific partners**

09:45 - 10:15 (CET) Participants will discover space-based solutions developed by EU companies for agriculture.

- Selected EU space companies**
- Jan Labohý, **World from Space**
 - Sonu Khanal, **FutureWater**
 - Romain Fau, **Kanop**

16:15 - 16:40 (GMT+7) **Session 3: Matchmaking and Networking**

10:15 - 10:40 (CET) Participants will network and exchange views on space-based solutions through break-out rooms.

Selected EU companies and participants

16:40 - 16:45 (GMT+7) **Closing remarks**

10:40 - 10:45 (CET)

16:45 – 17:00 (GMT+7) **Coffee break**

10:45 – 11:00 (CET)

1 December from 17:00 – 18:15 (GMT+7), 11:00 – 12:15 (CET)

Doing business in the Indo-Pacific: Water management and Ecosystems

Timing	Session	Speakers
17:00 - 17:10 (GMT+7)	Session 1: Business cooperation opportunities in water management and ecosystems applications	Business Coach , EU Global Action on Space
11:00 - 11:10 (CET)		
17:10 - 17:15 (GMT+7)	<i>Questions & Answers</i>	
11:10 - 11:15		





(CET)

17:15 - 17:45 (GMT+7)	Session 2: The EU downstream sector meets Indo-Pacific partners	Selected EU space companies
11:15 - 11:45 (CET)	Participants will discover space-based solutions developed by EU companies for water management and ecosystems.	<ul style="list-style-type: none"> Ignacio Mares, Satlantis Oscar Bergasa, elittoral SLNE Thierry Ducellier, SINAY SAS Cláudio Sousa, LS Engenharia Geográfica Antonio Tabasco Cabezas, GMV (tbc)
17:45 - 18:10 (GMT+7)	Session 3: Matchmaking and Networking	Selected EU companies and participants
11:45 - 12:10 (CET)	Participants will network and exchange views on space-based solutions through break-out rooms.	
18:10 - 18:15 (GMT+7)	Closing remarks	
12:10 - 12:15 (CET)		

1 December from 17:00 – 18:15 (GMT+7), 11:00 – 12:15 (CET)

Doing business in the Indo-Pacific: Emergency management and Humanitarian Aid

Timing	Session	Speakers
17:00 - 17:10 (GMT+7)	Session 1: Cooperation opportunities in emergency management and humanitarian aid	Business Coach, EU Global Action on Space
11:00 - 11:10 (CET)		
17:10 - 17:15 (GMT+7)	<i>Questions & Answers</i>	
11:10 - 11:15 (CET)		





17:15 - 17:45
(GMT+7)

Session 2: The EU downstream sector meets Indo-Pacific partners

11:15 - 11:45
(CET)

Participants will discover space-based solutions developed by EU companies for emergency management and humanitarian aid.

Selected EU space companies

- Pia Feurstein, **OroraTech GmbH**
- Nicolas Husserr, **DIGINOVE**
- Csaba Singer, **Hybrid-Airplane Technologies GmbH**
- Albert David Lewandowski, **Magellanic Space**
- Markus Rauhut, **EDDA - Efficient Humanitarian Aid through Intelligent Image Analysis (tbc)**

17:45 - 18:10
(GMT+7)

Session 3: Matchmaking and Networking

Selected EU companies and participants

11:45 - 12:10
(CET)

Participants will network and exchange views on space-based solutions through break-out rooms.

18:10 - 18:15
(GMT+7)

Closing remarks

12:10 - 12:15
(CET)

