



EU Space Programme and business opportunities for Agriculture in South and Central America

Date: **23 March 2023**
Time: **09:00-11:00 GMT-3 (13:00-15:00 CET)**
Location: **Online**
Language: **English**

Timing	Session Name and Description	Presentations	Speakers
13:00-13:20 (CET)	Session 1 – EU Space Programme for Agriculture in South America	Opening remarks	Luis Cuervo Spottorno , Principal Administrator, Directorate General for Defence Industry and Space (DG DEFIS), European Commission
09:00-09:20 (GMT-3)		The EU-LAC Digital Alliance and cooperation between EU and Latin America on space EU Global Action on Space Business Coaching	Doriana Leo , Directorate General for International Partnerships (DG INTPA), European Commission Tamara Naydenova , Senior Business Coach, EU Global Action on Space
13:20-14:10 (CET)	Session 2 – New Space model and services for Agriculture in Latin America	NewSpace services and partnership opportunities for Agriculture	Alessandro Chelli , CEO, APIO S.R.L.
09:20-10:10 (GMT-3)			Sonu Khanal , Climate Change expert, FutureWater Stefan Scherer , Managing Director, Geocledian GmbH Ervin Csoke , Business Development Management, World from Space Gregory Mygkados , Business Development Manager, AgroApps Damir Matic , Lead Software Developer, LIST LABS



14:10-14:50
(CET)

**Session 3 – Space capabilities for agriculture
and partnerships with industry**

Space services for agriculture and model of
collaboration with space industry

Stefan Schneider, Space Downstream
Entrepreneurship Officer, EU Agency for the Space
Programme (EUSPA)

Fernando Scaramuzza, International project
coordinator, Precision Agriculture, Instituto Nacional
de Tecnología Agropecuaria (INTA; Presentation in
Spanish)

Dr. Jean Francois Mas, Tenured professor at
National University of Mexico, and Former Director of
the Latin American Society for Remote Sensing and
Spatial Information Systems

14:50-15:00
(CET)

Closing remarks

Tamara Naydenova, Senior Business Coach, EU
Global Action on Space

10:50-11:00
(GMT-3)



EU Space Programme and business opportunities for Emergency Response in South and Central America

Date: **23 March 2023**
Time: **11:30-13:30 GMT-3 (15:30-17:30 CET)**
Location: **Online**
Language: **English**

Timing	Session Name and Description	Presentations	Speakers
15:30-15:50 (CET)	Session 1 – EU Space Programme for Emergency Response in South America	Opening remarks	Luis Cuervo Spottorno , Principal Administrator, Directorate General for Defence Industry and Space (DG DEFIS), European Commission
11:30-11:50 (GMT-3)		The EU-LAC Digital Alliance and cooperation between EU and Latin America on space EU Global Action on Space Business Coaching	Doriana Leo , Directorate General for International Partnerships (DG INTPA), European Commission Tamara Naydenova , Senior Business Coach, EU Global Action on Space
15:50-16:40 (CET)	Session 2 – New Space model and services for Emergency Response in South America	NewSpace services and partnership opportunities for Emergency Response	Nicolas Hussner , Business Developer, DIGINOVE
11:50-12:40 (GMT-3)			Ana Cristina Galhego Rosa , CEO, Dipteron UG Eva Hass , Head of Strategic Accounts Europe, EOMAP Marek Kozarik , CEO, Geodeticca Vision Claudio Sousa , Hydrographic Surveyor and Remote Sensing Specialist, LS Engenharia Geografica Alejandro Rueda , Hydrography Area Coordinator, elittoral Fabian Rolando Suarez Quevedo , COO, e.Ray Europa



16:40-17:25
(CET)

Session 3 – Space capabilities for Emergency Response and partnerships with industry

Space services for agriculture and model of collaboration with space industry

Benjamin Najar Valdueza, VP Space Commission, Mexican Federation of Aerospace Industries (FEMIA)

12:40-13:25
(GMT-3)

Eduardo Velez Soto, Advisor for integrated disaster risk management, Coordination Centre for the Prevention of Disasters in Central America and the Dominican Republic (Presentation in Spanish; tbc)

17:25-17:30
(CET)

Closing remarks

Tamara Naydenova, Senior Business Coach, EU Global Action on Space

13:25-13:30
(GMT-3)