

EU-AU Space Seminar: Unlocking the full potential of private company service delivery through space data, technology and services

Date: 27 April 2023
 Location: Salle Balafon, Sofitel Abidjan, Hôtel Ivoire, Abidjan Côte d'Ivoire
 Language: English
 Time: Full-day event (09:00-17h30 (GMT) – 11:00-19:30 (CEST))

Part 1 : How can your business turn space data into value for your customers?

Moderator: Ms. Monique Lagoute Mely, CEO, Eurokageo

Timing	Session Name and Description	Presentations	Speakers
08:45-09:00 (GMT)	Registrations		
09:00-09:30 (GMT)	Opening remarks	Opening remarks / setting the scene for the day Presentation of the EU Global Action on Space Programme	Cecilia Donati , Policy Officer, Directorate General for International Partnerships (DG INTPA), European Commission Hambani Masheleni or Dr. Tidiane Ouattara - African Union (tbc) Florent Barel , Senior Advisor for Space Diplomacy, EU Global Action on Space Séverine Peters Desteract – Department director Inclusive and sustainable economy, Expertise France
09:30-10:00 (GMT)	Snapshot of space downstream market	Presentation of the state of the art of the space downstream market, size, share and trends	Philippe Lattes – Independent space expert and former Deputy Director for Space of Aerospace Valley



10:00-11:50 (GMT)	How to exploit space data for a green and digital future : viewpoints of EU experts and African entrepreneurs	Session focused on presenting the state of the art on 3 thematic areas (Agriculture, Environment and Marine and Coastal) with some use cases from European experts and African entrepreneurs to showcase the concrete implementation. All sub-session will last 30' (EU expert 20' and African success story 10 min)	
10:00-10:30	Agriculture		<p>EU experts : Arlande JOERGER, Chief Executive Officer, EwoSmart</p> <p>Iliass Tanouti, Project lead, Je m'engage pour l'Afrique</p> <p>African success story : Temitope Olatimehin- Chief Executive Officer and Director, Chod Chod Management Service Limited</p>
10:30 -10:50	Coffee break		
10:50 – 11:20	Environmental challenges		EU expert : Jean-Philippe Luc – Business Developer, CLS
11:20- 11:50	Marine and coastal areas		<p>African success story : Patrick Ken Kalonde: Co-founder and Chief Technical Officer, Nyasa Aerial Data Solutions Ltd</p> <p>EU expert : Virginie Lafon– Chief Executive Officer at I-SEA</p> <p>African success story : Zarha Okba –Co-founder and Scientist Manager, AIOFar</p>
11h50 -12:30 (GMT)	The future of space : new trends and opportunities to grasp	Prospective analysis on space technology development and new opportunities for the private sector	Philippe Lattes – Independent space expert and former Deputy Director for Space at Aerospace Valley
12:30-14:30 (GMT)	Lunch break		
14:30-16:30 (CEST)			





Part 2 : Supporting cooperation between the European and African space industry

Moderator: Florent Barel, Senior Advisor for Space Diplomacy, EU Global Action on Space

14:30–15:00 (GMT)	Increasing sustainable business opportunities based on EU space capabilities	<p>EU Global Action on Space Business Coaching and partnership opportunities</p> <p>The role of start-ups and SMEs in service delivery and socioeconomic transformation</p> <p>EO industry capabilities supporting the 2030 Agenda</p>	<p>Kathrin Lenvain, Senior Business Developer, EU Global Action on Space</p> <p>Rainer Horn, Managing Partners, Spacetec Partners</p> <p>Monica Miguel-Lago, Senior Project Manager, EARSC</p>
15:00–16:30 (GMT)	NewSpace and business partnership opportunities	<p>3 consecutive sessions:</p> <p>Space data for Environmental challenges</p> <p>Space data for Agriculture & Natural resources</p> <p>Space data for Marine and Coastal Areas monitoring</p>	<p>African and EU companies <i>7 minutes pitching + 3 minutes Questions & Answers</i></p> <p>Dr. Anja Nakarada Pecujlic, Business developer, Endurosat</p> <p>Gaetano Volpe, Innovation and Marketing Manager, Latitudo40</p> <p>Dr. Jane Bemigisha, Executive Director, ESIPPS International</p> <p>Ervin Csoke, Business Development Management, World from Space</p> <p>Llyod Cyrill Alotey, Director of Environmental Operations, Envaserv Research Consult</p> <p>Nicolas Husserr, Business Developer, DIGINOVE</p> <p>Vivianne Meta, Director of Business and Technical Services, LocatelT</p>
16:30–16:45 (GMT)	Coffee break		





16:45 - 17:15
(GMT)

**Space agencies in support to entrepreneurs,
start-ups and SMEs in the space industry**

Dr. Giuseppe Borghi, Head of Φ -lab division, ESA

Dr. Ayman Ahmed, Head of Space Imaging
Department, Egyptian Space Agency

17:15 -17:30
(GMT)

Closing remarks

Cecilia Donati, Policy Officer, Directorate General
for International Partnerships (DG INTPA),
European Commission

Hambani Masheleni or Dr. Tidiane Ouattara -
African Union (tbc)

17:30-18:30
(GMT)

Networking cocktail

